

FARIDI INDUSTRIAL & TECHNICAL MANAGEMENT SOLUTIONS



COMPANY PROFILE

ARRIVAL OF THE FITTEST

"WE ARE YOUR PREFERRED ONE"

ALWAYS & EVER

NOVEMBER 2024



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ABOUT US



Who We Are



ABOUT US

Since early 2023, we have been operating and managing *Faridi Industrial & Technical Management Solutions (FITMS)* with a commitment to excellence and innovation. Backed by around 30 years of extensive experience in Industrial and Project Management across diverse and multicultural environments, including LPG Business setups, advisory, sourcing and consultancy for LPG startups. FITMS professional is dedicated to delivering high-quality solutions & services with a proactive approach.

Though new in the market, FITMS is distinguished by a team of experts who bring:

- *Broad and Diversified Industrial Expertise*
- *Advanced Academic and International Certification*
- *Innovative Solutions and Problem Solving Skills*
- *Expeditious Response & Trouble Shooting Capabilities*
- *Strategic Decision Making and Entrepreneurial Vision*
- *Business Development and Sustained Growth*
- *Project Management and Quality Assurance*
- *HS&E Commitment*

Our Team is available 24/7/365 days a year, ready and in a fit state to meet requirements & concerns of our respected Clients with professionalism and agility.





VISION

To become a Market Leader by embodying the core values of FITMS:

Focused on delivering tailored solutions that meet clients' specific need.

Innovative in our approach to industrial & technical challenges.

Transparent in all our dealings, building trust and integrity.

Methodic in all aspects of business and its associations.

Synergy in partnership, creating value through collaboration.



MISSION

Our Mission is to ensure round-the-clock availability, providing reliable, high quality services that exceed expectations. We are committed to delivering smart, cost effective solutions with a professional approach that consistently upholds International Standards.

FITMS, we aim to construct exceptional projects that meet budget, schedule and HS&E goals, while upholding a commitment to quality and excellence in every endeavor.



VALUES

Respect for clients concerns & requirement: We prioritize understanding and addressing the unique needs of each client.

Honesty: We uphold integrity & transparency in all interactions and decisions.

Sincerity: Our approach is genuine, fostering trust and long-term relationship.

Clear Communication: We believe in open, effective communication at all levels to ensure alignment and success.

Teamwork: Collaboration is at the heart of our success, with every team member contributing to the collective goal.

Our workforce is our greatest asset: We value and invest in our team, recognizing that their skills, competencies and dedication drive our success.



FITMS MANAGEMENT



M. Ali Khan
Managing Partner

**Strategic Management, Process Optimization
& Soft Skill Trainer**

Mohammad Ali Khan, is a resourceful and seasoned professional with a Masters Degree in Finance & Accounts. Over 26 years of multifarious industrial experience including Oil & Gas, Advertising, Electronic Media, Chemicals (Textiles & Leather) and Industrial & Technical Management solutions and services.

Ali Khan, attained extensive expertise in Corporate Management excelling in Finance, Accounts, Treasury, Commercial and Supply Chain. He is recognized for his keen attention to detail and ability to build and lead high performing teams and commitment to driving organizational success

His skills set including strategic planning, change management, team leadership and ERP implementation. With well honed competencies in performance management, analytical reviews, business process evaluation and re-engineering, stakeholders relationship management, innovation and problem solving, he delivers impact full results

With 20 years of rich experience in Pakistan's LPG Industry. Ali Khan has developed profound expertise in the LPG supply chain, including commercial operations, procurement from international sources, commercial operations and depth knowledge of technical and operational management.

Ali Khan, is also certified in Corrosion & Painting / Coating Management, reflects his dedication to specialized knowledge in the respective field.



S. Farhan Jillani
Managing Partner

**Business Development, Sustainability
& Leadership/Management Trainer**

S. Farhan Jillani, is multifaceted, multitalented and business oriented person. His versatile personality and command on speaking is his core expertise. And he is well known and well respected in different school of thoughts.

He is prudent, intellectual, wise and socialize in business community. And he is vastly knowledgeable & hold skills to developing business and sustainability.

Farhan did his Bachelors in Law (LLB) from the University of London (Lecole). And Masters in Mind Science from School of Health Sciences, Dusseldorf. He is certified in Logistics and DG (Danger Goods) Handler (PIFFA).

He has 14 years of Training & Public Speaking experience. Headed Legacy Trainers as CEO and N&H Training & Consultancy as Chairman for 7 years. He conducted training in almost all highly prestigious universities and colleges of Pakistan.

FITMS MANAGEMENT



Sohail Akhter Aley
Managing Partner
*Operation & Project Management,
Technical & Safety Trainer*

Sohail Akhter is well recognized & well reputed professional in the field of Corrosion, Scaffolding & Access, Rigging & Slings and as a Trainer. He has a total 30 years of extensive, diversified & multicultural overseas experience in EPCI, power & energy, oil & gas sectors. Served in HubCo, Hidd Power Plant (Bahrain) and McDermott Inc. UAE, which is one of the leading EPCI Companies based in Houston, USA.

He is NACE (Petroleum Institute of ADNOC, UAE) & ICorr (UK, Rotherham) Level 1 Certified Painting / Coating Inspector. He also holds the Certifications of Corrosion Engineering & Painting / Coating Specialist. Certified Scaffolder Basic, Advance & Certified Scaffolding Inspector from UK & Scaffolding Estimator & Designer from UK. Certified Rigger Basic, Advance & Inspector from UK. Certified Project Management & Project Primavera. Internal Auditor EMS 14001 from IRCA, UK. IOSH certified from UK.

Sohail is a professional who attained Comprehensive knowledge, hand-on experience and solid Project Management oriented mindset. He leads projects to ensure quality, time and safe completion within budget & scope. He is well experienced in managing risk associated to construction & industrial projects where he proposes the most suitable strategy to deal with their impacts whether opportunities or threats. He advises on application of value engineering proposals to reach optimum project cost, negotiate, analyze projects. Sohail is assessing the relevant feasibility studies in addition to his ability and resilience to negotiate and propose source of project finance.

Sohail did his Diploma of Associate Engineering in Mechanical. He is Certified Train The Trainer and On-Board Freelance Trainer in SGS, Pakistan.



Mr. John Mortensen
Senior Technical Advisor
*Corrosion Prevention, Control
& Mitigation*

Mr. John Mortensen is a British National detail-oriented Corrosion Prevention Expert & Painting, Coating Inspector with over 40 years of experience in corrosion assessment and mitigation strategies in the Petrochemical, Oil & Gas, Gas Pipeline Installation, Ship Building and Power & Energy Sector. Proven track record of implementing effective corrosion control measures that have enhanced asset reliability and reduced maintenance costs. Strong Managerial & Administrative skills and pure Project Management oriented mindset.

In recent years his main work area has been within both onshore and offshore renewable energy developments. This work has involved carrying out inspections on a number of offshore wind farms during both fabrication and installation and advising on standards, specifications and methodology of surface preparation and coating application for RWE Renewables.

- *Certified Painting Inspector Level 2 from Institute of Corrosion, UK*
- *BGAS Certified Inspector Level 2, UK*
- *Argyle O'Neil Paint Inspector Course*
- *Training by Metallisation – Application of electric arc and flame metal spraying.*
- *Textron approved Fireproofing applicator.*
- *Belzona approved applicator.*

FITMS MANAGEMENT



Abdul Wali Akhtar
Mechanical & OHS&E

*Abdul Wali Akhtar, fresh BE Mechanical from DHA Suffah University, Karachi.
And completed his internship from Soorty Enterprises Ltd. & Allied Engineering.*

He finished his high school (matriculation) studies from Cadet College Murree, and intermediate pre-engineering from Manjanbazam Cadet College (owned by SSG, Pak. Army), Tarbella Cant.

*Lean Six Sigma Belts Certified ([White, Yellow & Green](#))
IOSH Certified ([2023, Certificate No.: MS543779T](#)).
NEBOSH IGC Certified ([2024, Learner No.: 00871080](#)).*

Abdul Wali is very focused, consistent, strategist, optimist and socialized. Company engaged him at every step of projects from initializing to closeout. Seniors are mentoring to setup his skills and competencies in overall leadership, management & operations for up coming projects.

Company looking forward to Abdul Wali as a worthwhile asset in the future.



What we do

WHAT
CAN WE
DO?



EXPERTISE





WHAT WE DO

FITMS are Expert & Experienced in a wide range of Industrial and Commercial Specialized Trades, some are mention below:

- *Corrosion Survey, Designing, Control & Mitigation Techniques (NACE, SSPC, ICORR, ISO 8501, Aramco Standards; SAES-H-004 Offshore Structures).*
- *Sand Blasting and Application of Industrial & High Performance Coatings / Linings on Steel & Concrete Structures, Tanks, Pipes, Vessels, Culverts, Pumps, Motors, Actuators, etc. (NACE, SSPC, ICORR & Aramco Standards).*
- *Fire Prevention Coatings; Intumescent & Cementitious (ASTM E-84, ASTM E-119, UL 263, UL 1709, and NFPA 703).*
- *Floor & Roof Coatings, Provide Equipments / Apparatus Identification Markings, Color Coding on Process Piping and other areas (ISO 22324.2015; ISOTC292).*
- *CUI (Corrosion Under Insulation) Mitigation Techniques (ISO 19277.2018).*

WHAT WE CAN DO

- *Steel Structure Fabrication.*
- *Provide Skilled, Non Skilled, Trained, Competent Manpower.*
- *Insulation (Hot & Cold), Cladding & Refractory.*
- *Scaffolding, Access, Staging & Ladder Consultancy.*
- *Conduct Scaffolding Safety Inspection as a Client Representative or Third Party.*
- *Conduct Corrosion , Sand Blasting & Painting Inspections as a Client Representative or Third Party.*
- *Rigging & Lifting Tools and Gear Inspection.*

TRAININGS

- *Health & Safety, Technical, Soft Skill, Leadership & Management Trainings / Workshops.*
- *Writing Procedure, Specification, Method Statement & other Normative Documents.*
- *Structuring or Re-Structuring of Departments, H&S & Work Management Systems.*
- *Provide Services for Conducting & Arrangements of Interviews & Practical Assessments.*
- *Evaluation & Assessments of Employees for Appraisal.*

List of Technical Trainings:

- *Scaffolding Erection, Dismantle, Modification (Basic & Advance) (BS EN 12810/12811 & 29 CFR 1926.451 OSHA Standard)*
- *Scaffolding Inspection & Safety (BS EN 12811 & 29 CFR 1926. 41 OSHA Standard)*
- *Sand Blasting & Painting Operations & Safety.*
- *Sand Blasting & Painting Inspection (NACE, SSPC, ICorr & Aramco Standard)*
- *Basic Rigging, Lifting & Moving*
- *Rigging Tools & Gears Inspection*

Health & Safety Trainings:

- *BBSM (Behavior Base Safety)*
- *Manage Safety (On IOSH Managing Safely Format)*
- *Passport to Safety*
- *Personal Protective Equipments (PPEs)*
- *Fire Awareness & Safety*
- *Task Risk Assessment (TRA)*
- *Incident, Accident & Near Miss Reporting*
- *Emergency Response at your Facility*
- *Job Hazard Analysis & Work Place Assessment*
- *Working At Height*
- *Fall Protection Systems*
- *Confined Space & Look-Out Man*
- *Hot Work & its Safety*
- *Permit to Work*
- *Manual Handling*
- *Basic Tools Inspection (Mechanical & Electrical)*
- *Housekeeping & Cleaning at Work Place*
- *Face, Ear & Eye Protection (FEE)*
- *5S Methodology & Management*

Soft Skills, Leadership & Management Trainings

- *Decision Making & Problem Solving*
- *Effective Communication; What, When & Where*
- *Stress Management*
- *Critical Thinking*
- *Team Building*
- *Moral Values*
- *Ethics of Business & Work*
- *Emotional Intelligence*
- *Business Development & Sustainability*
- *Human Resource Management*
- *Interpersonal Leadership & Self Awareness*
- *Train The Trainer*
- *Organizational Workflow*
- *Motivation*
- *Importance of Time*
- *Entrepreneurship*
- *Logistics & Supply Management*
- *Customs & Special Cargo Handling*
- *Effective Management Training*
- *Advance Mind Techniques*
- *Career Development Program*
- *Career Counselling*
- *Confidence Building*
- *Rules Building in Life (Work & In-Persons)*
- *How to Enhance your Skills*
- *Change Management*
- *360 Evaluation & Assessment*
- *Parental Counselling*
- *Developing Reliability & Trust within the Relations*



FUTURE WORLD WITH LPG

BUSINESS

Faridi Industrial & Technical Management Solutions (FITMS) is specialized consultancy & technical service provider with deep-rooted expertise in Pakistan's LPG Industry. With over 20 years of experience in LPG imports, marketing, regulatory compliance, operations, terminal handling and supply chain management---including more than a decade in strategic management. Our team understands the intricate demands of both domestic and international market.

FITMS provides tailored actionable solution to meet the specific needs of LPG startups and established companies, driving efficiency, compliance and growth.

OUR MISSION:

To empower LPG businesses in Pakistan with reliable cost effective and customized solutions that enhance operational efficiency and regulatory compliances while upholding industry standards for safety and performance.

OUR SERVICES:

- Turnkey Projects for LPG Startups: *FITMS offers complete project management for new PLG ventures, covering everything from regulatory approvals and feasibility studies to plant setup and operational launch. our turnkey services ensure startups enter the market with confidence and compliance.*
- LPG Sourcing & Procurement: *With a robust network of international suppliers, FITMS arranges dependable LPG sourcing options via sea and land routes, ensuring steady supply to meet your operational requirements. Our sourcing services focus on the cost optimization and maintain consistent quality.*
- Treasury Solutions: *FITMS can arrange banking solutions for both startups and established LPG companies by negotiating competitive funded and non-funded facilities with banks. This enable clients to establish letters of credit and other financial facilities to support LPG imports.*
- Policy and SOP Development: *We develop customized policies and standard operating procedures (SOP) to ensure safety, efficiency and regulatory adherence. Our SOPs provide clear guidelines for all aspects of LPG handling and distribution, supporting both startups and established businesses.*

- **Business Process Evaluation & Re-engineering:** FITMS offers expert analysis and redesigned of business processes to improve productivity and cost efficiency. We integrate industry best practices with specific operational needs, ensuring alignment with strategic objection.
- **ERP System Design for LPG Marketing:** FITMS designs ERP system specifically for the LPG sector, enabling streamlined financial management, supply chain tracking and regulatory reporting. Our ERP solutions are built to enhance both compliances and operational efficiency.
- **Staffing Solutions & Job Description:** FITMS provides staffing consultancy, including role-specific job description and organizational structures. Our staffing solutions ensure that each role supports your operational goals and contributes to sustained growth.

WHY CHOOSE FITMS:

Industry Expertise: Our extensive experience in operations, terminal handling, regulatory compliances and supply chain management uniquely position fits as a valuable partner for LPG Businesses.

Custom Solutions: FITMS delivers services tailored to meet the distinct needs of each client from startups to mature enterprises.

End-to-End Support: With a focus on actionable results, FITMS oversees every project aspect, enabling clients to concentrate on business growth.

If you ready to transform your LPG business with expert support and comprehensive solutions, reach out to FITMS. We look forward to helping you, navigate the challenges and opportunities of Pakistan's LPG Sector with National and International collaboration.

HEALTH
SAFETY
ENVIRONMENT



QHSE



QUALITY - HEALTH - SAFETY - ENVIRONMENT



HEALTH, SAFETY & ENVIRONMENT

POLICY

Company has proven its success by reducing the number and the severity of accidents and injuries involving all employees in providing a safe and healthy working environment.

- To this end, every reasonable effort is made in the interest of accident prevention, health preservation, and employee involvement.*
- To provide adequate control of the Health & Safety risks arising from our work activities.*
- To consult with our employees on matter affecting their Health & Safety.*
- To provide and maintain safe material, equipment's & substances.*
- To ensure safe handling of material, equipment's & substances.*
- To provide H&S information, instruction and supervision for employees.*
- To ensure all employees are competent to do their task, and give them adequate trainings.*
- To prevent accidents and cases of work related ill Health.*
- To provide and maintain safe working conditions & environment.*
- To review and revise our Safety Policy as necessary at regular intervals.*
- AND To report immediately of any accident, incident, mishap, unsafe work practice & near miss.*

QA & QC POLICY

- Continuously improving the quality of our work and services. Constantly striving to exceed each client's expectations. Maintaining our dedication to the highest moral principles.*
- Providing our people with a challenging, secure and safe environment in which to achieve personal career goal.*
- Every member of the business shares the responsibility for quality and quality improvement. Quality processes and controls will implemented in a systematic and planned way across the business and given consistent and thorough attention.*
- Specialist quality management roles and systems will be clearly defined and reviewed regularly.*
- The quality of support, interaction and achievement at every point is highly significant to success. Wherever practicable we will work in partnership with our suppliers, external and internal, as a natural adjunct to the quality policy.*



Our Clients

Who Makes Us Proud



Our Clients

OUR CLIENTS



**International
Power
Hub Power Plant**



**Engro Power
Plant
Dharki, Sindh**



**Dolmen Sky
Towers, Clifton,
NAFFCO, UAE.**

FITMS

*Whatever, Whenever & Wherever
Your----Probelms*

We----Rectify

*Client Satisfaction is Our
Reward*

“WE ARE YOUR PREFERRED ONE”

ALWAYS & EVER

GET IN TOUCH



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